



# Introducing the Competence Centre on Technology Transfer

## NCP Info Session 16 December 2021

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#### Patent Applications at EPO (2018)

EU-15 (West) 67,884<sub>(1/3 from DE)</sub>

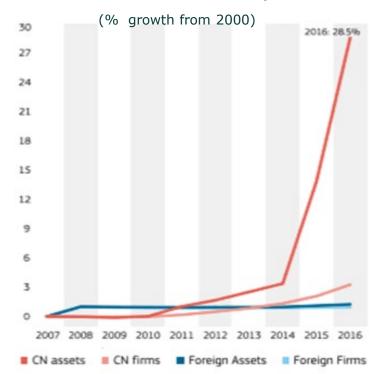
EU-13 (East) 1,246<sub>(1/3 from PL)</sub>

US 42,300

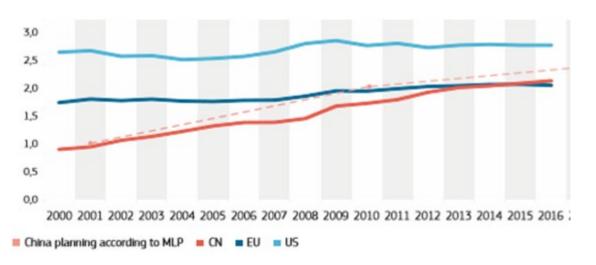
China 8,330<sub>(x2 in 3 years)</sub>

Japan 21,712

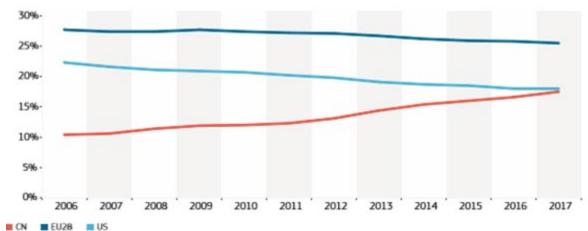
#### Chinese Shares in European Firms



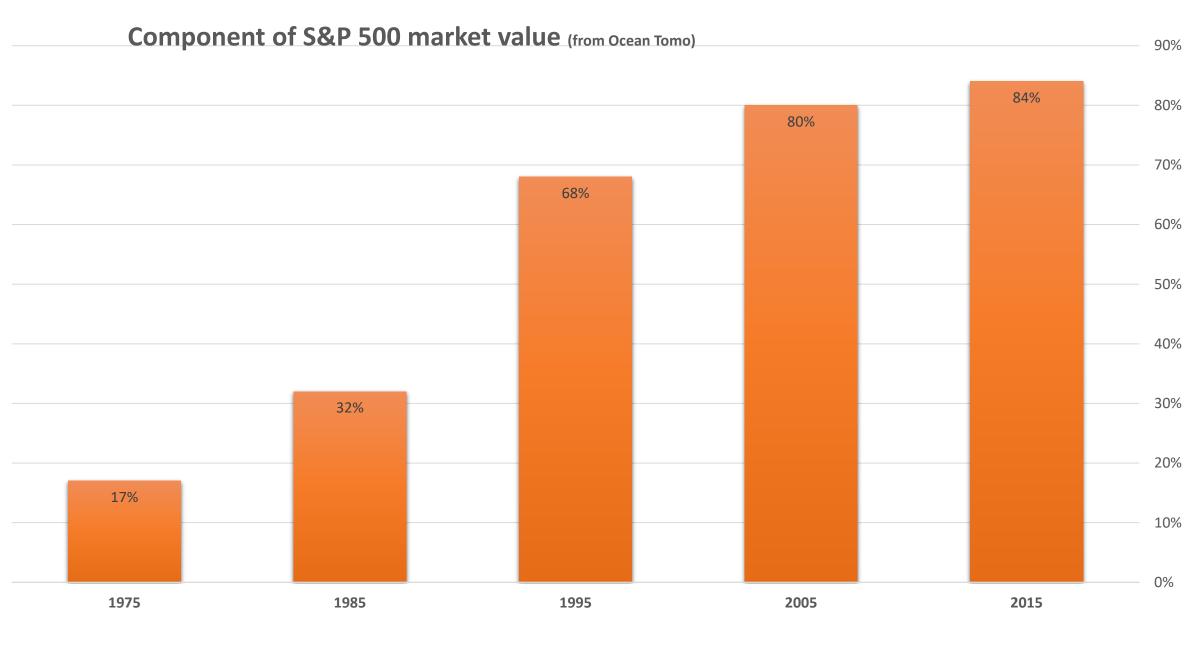
#### **R&D Intensity**



## World Share of High Impact Publications







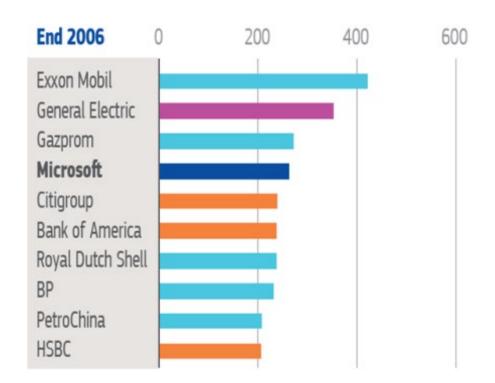


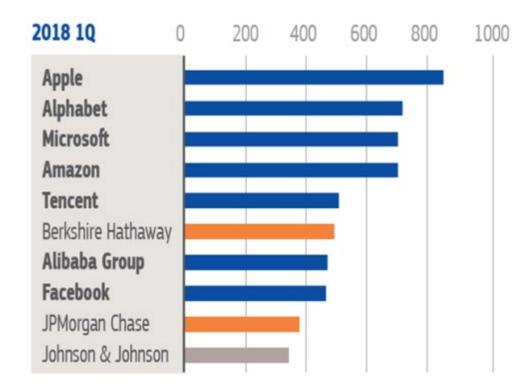




#### Market valuation in billion US dollars



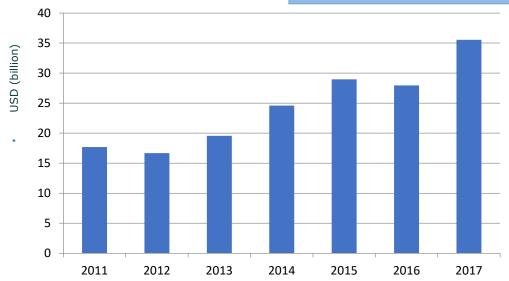




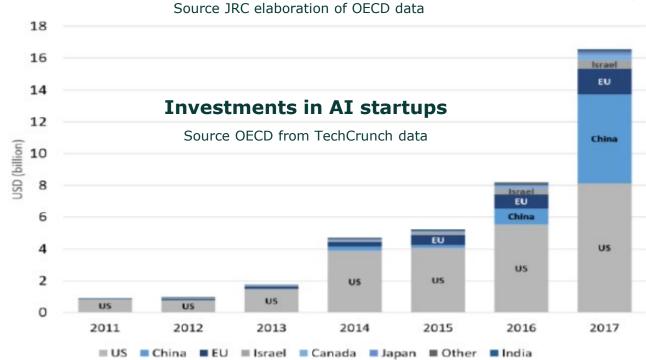
Source: Bloomberg, ycharts



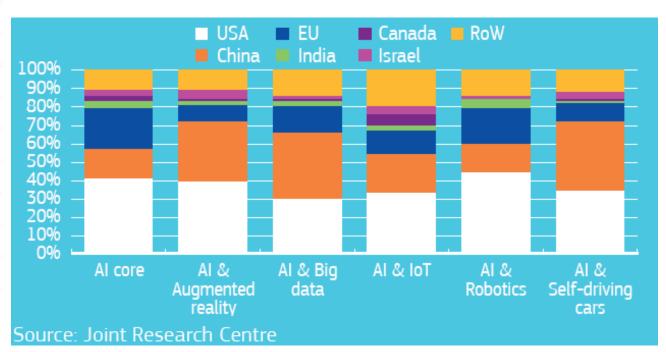
### **The Advent of Artificial Intelligence**



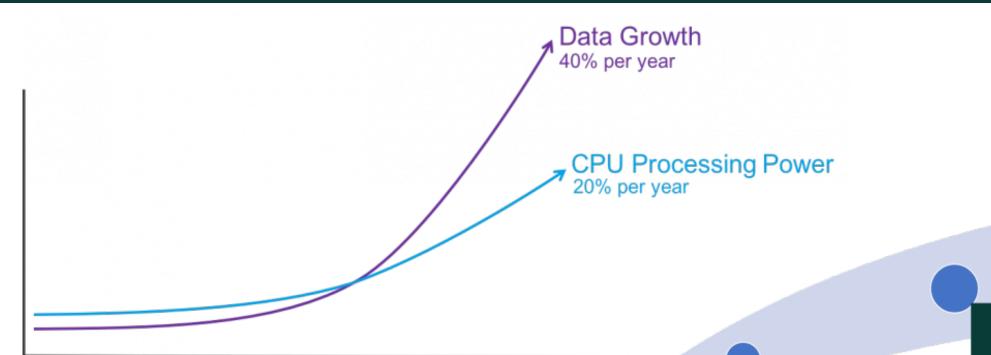
#### Investments in startups (and early stage) in OECD



- Exponential growth of AI startups (15b\$ in 2017 from 1b\$ in 2012),
- US leads but China is catching up very fast
- Europe is growing but at slower pace
- Investment if AI startups reached 50% of total investment in start-ups in OECD)
- Al share expected to grow
- Different shares depending on applications



# Data Vs Computing Power



Technological solutions emerge

- New powerful chips
- Edge and Fog computing
- Quantum computing ...



Dedicated AI accelerators + smart sensors

General Purpose Microcontrollers + sensors Silicon-Born-Al on single Chip



## Deep-Tech Start Ups



#### How to Exploit the Untapped Potential of RTOs' Deep-Tech Start-Ups in Europe

12 April 2017

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- Deep-tech start-ups are key to Europe's competitiveness and industrial renewal, delivering high socio-economic impact
- Contrary to US-type digital companies, EU-type deep-tech start-ups have great life expectancy and low rate of failure
- Need higher financial support early on, even though they tend to balance out at a later development stage
- They heavily rely on patent protection





NEW ENERGY

....Technology Transfer transforms knowledge into money"

**CHEMISTRY** 

**MANAGER** 

ANALYTICAL OPPORTUNITY
INNOVATION

PLANNING RESEARCH

INTERNATIONAL

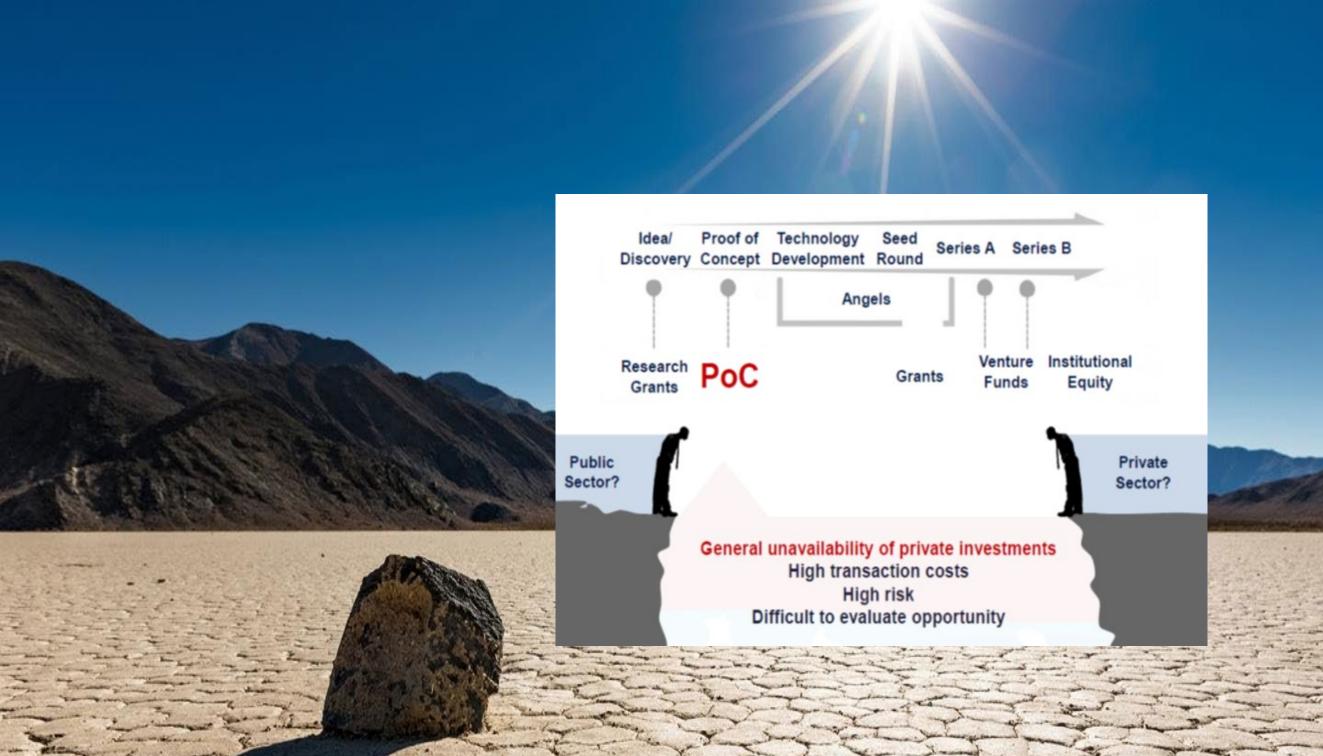
**SUPPORT** 

NEW ACROSS

**APPLICATION** 

Geoffrey Nicholson, 3M, father of Post-It





# Competence Centre for Technology Transfer

- Single reference point for expertise on technology transfer at the EC
- To support EU policy development, from upstream concept stage to the downstream implementation phase
- To deepen understanding and knowledge of technology transfer through research and aggregation of results and best practices



## The Technology Transfer Ingredients

## Framework

IP framework

Institutional Processes

People

## Finance

**Proof of Concept** 

Industrial scale-up

Private Equity (VC)

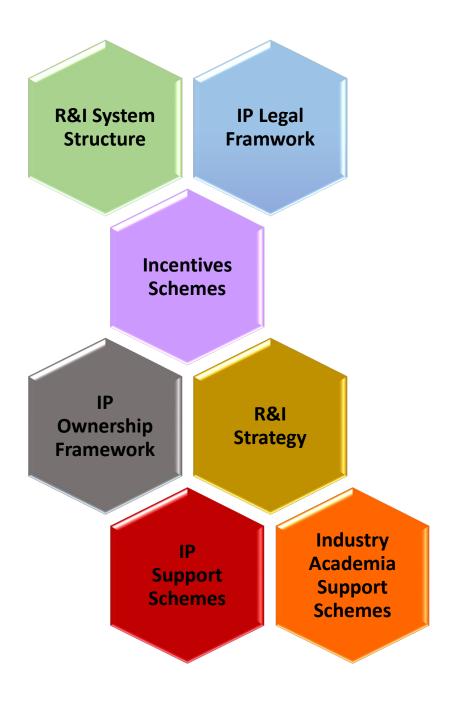
## Places

Plan

Orchestrate

Manage







# TT Offices Procedures

**Licensing Policies** 

ND/NCAs

IP policies

Spin-off Policies

Material
Transfer
Agreements
Policies

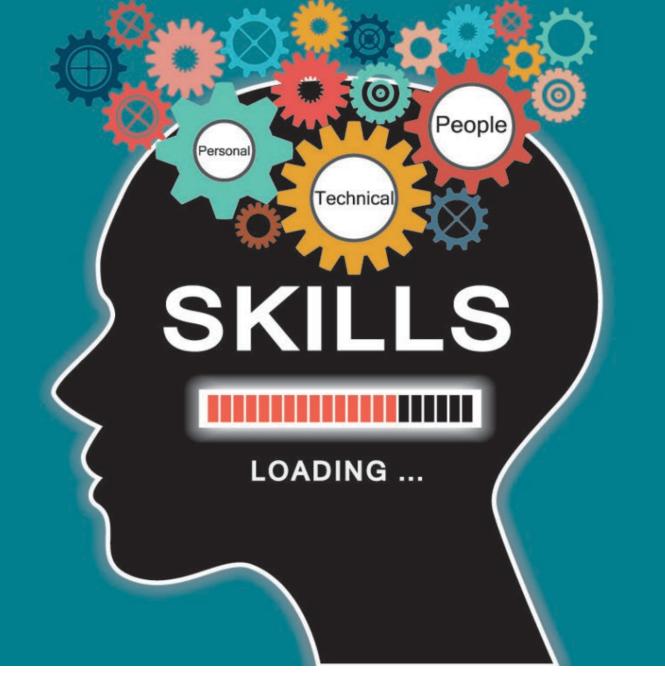
Disclosure policies



PoC Support

Contract Research policies





- Technology Scouting
- IP Identification
- IP Generation (patentability, freedom to operate, etc.)
- IP Management (valuation, evaluation)
- IP Licensing
- IP Assignment
- Dispute Resolution (arbitration and mediation)
- Spin-off Creation and Management
- Investor Relations
- Entrepreneurship







#### **Urban Innovation Hubs on the rise in Europe**

#### Paris - Station F (opened on 29/6/17)

Hosts up to 1000 start ups (3000 desks), 38,000 m<sup>2</sup>, 310m x 58m, 20 accelerator programs, dismissed freight station, hotel (800 rooms) + restaurant (1000 seats)

## Lisbon - Criativo do Beato (gradual opening)

35,000 m² in 20 buildings in former army food factory, 200m€ VC fund + tax incentives, plans for 100,000 m² extension to 3000 start ups

## London - Plexal (opened on 12/6/2017)

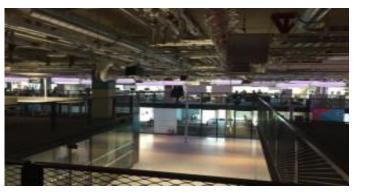
6,300 m² incubator in Queen Elisabeth Olympic Park (250ha). 800 desks, several acceleration programs.

## Milan – Arexpo (masterplan in development)

New S&T park in Expo 2015 area of 100ha, focus on health, big data, agrifood and biotech. Includes university, hospital and large research centre.









### **Studies**

- IP collateralisation and securitisation (2016)
- PPPs in Science and Technology Parks and Innovation Districts (2020)
- Corporate Venturing (2020)
- TT Metrics I (2020)
- TT Tools (2021)
- TT Metrics II (exp. 2021)
- Innovative investment models for Innovation districts (end 2021)
- Impact investing for the Western Balkans (end 2021)



## Supporting EC DGs with Expertise and Competences

- RTD Conception and ex-ante evaluation of InnovFin TT
- DG NEAR Coordination of TT related capacity building measure in the Western Balkans
- DG NEAR Regional proof of concept support scheme for the Western Balkans
- DG REGIO Assessment and recommendations on improving operational performance of Sofia Tech Park
- DG REGIO Strategic Evaluation of Bulgarian Centres of Competence and Centres of Excellence
- DGs RTD/NEAR Benchmarking study of TT ecosystems in 12 neighbourhood countries
- DG COMP Study on the application of the state-aid regulation to RDI organisations
- DG REGIO Strategic evaluation of the technology transfer and IPR protection systems of Bulgaria, Croatia and Romania
- INTPA Medicines and Vaccines manufacturing in Africa
- Slovakia



30+ Public ResearchOrganizations200.000 staff35.000 patents4.200 Startups

5.200 software

